Exhibit at PORTS ’19

Become an exhibitor at PORTS ’19. Put your name and your company’s innovative products and services in the spotlight in our busy exhibit hall. Over 900 attendees from more than 27 countries are expected to attend!

- Show them who you are
- Tell them what you do
- Sell them what they need
Conferece Overview

PORTS ’19 is the fourteenth in what continues to be the premier port engineering Conference series in North America. The focus on port planning, engineering, construction, operations, and maintenance provides exhibitors opportunities to meet directly with port and agency professionals, practicing engineers and environmental specialists, and researchers.

The Conference schedule is tailored to allow ample opportunities for participants to view the exhibits and become more aware of the breadth of services and goods available to the port industry. Exhibitors will interact with old and new industry contacts and clients in the Exhibit Hall, at informal social events, and during the technical tours. The expanded program for students and younger professionals also provides opportunities for recruiting the next generation of talented and energetic specialists in the field.

At PORTS ’19, Exhibitors will have the opportunity to reserve space in a private room outside the hustle and bustle of the Exhibit Hall to present their products and services to a smaller, more intimate group.

Organizations that provide services or goods to the Ports and Harbors industry are cordially invited to join us at PORTS ’19. This Conference provides an excellent opportunity to maintain industry contacts, cultivate new customers, and increase recruiting potential. Through Conference participation, exhibitors will be exposed to the latest developments in the port industry and benefit from direct interaction with professionals representing the broad range of specialties serving the port industry.

The professional interaction, exchange of ideas, and cultivation of new professional contacts and opportunities remains a hallmark of the PORTS ’19 Conference series. Don’t miss this opportunity to see and be seen.

Who is COPRI?

Created in 2000, the Coasts, Oceans, Ports, and Rivers Institute (COPRI) is a semi-autonomous institute of ASCE that serves as a multidisciplinary and international leader in improving knowledge, education, development, and the practice of civil engineering and other disciplines in the coasts, oceans, ports, waterways, and riverine environments.

Who is ASCE?

Founded in 1852, the American Society of Civil Engineers (ASCE) represents more than 152,000 members of the civil engineering profession worldwide and is America’s oldest national engineering society geared to the advancement of science and profession of engineering to enhance the welfare of humanity.

Target Audience

Top 5 Reasons to Exhibit

• Get information on your products into the hands of the people who specify and purchase what you sell
• Meet the technical community that own, design, construct and maintain port facilities around the world
• Demonstrate the benefits of your products and services to those who specify, procure, or use them
• Network with leading members of the Ports and Harbors industry and gain their insights into future developments and trends for the industry
• Meet the next generation of talented and energetic specialists in the field and participate in our job fair

Promote Your Organization’s Products & Services

PORTS ’19 features a highly qualified audience to promote your products and services to:

• Port engineers and construction management professionals
• Ports and Harbors facility management
• Government agencies associated with maritime transportation, security, and national defense
• Contractors (e.g., marine, site development, ground treatment)
• Professionals from engineering and environmental consulting firms and private industry
• University researchers and students

Conference Events

• Conference lunch breaks and networking events in the Exhibit Hall
• Technical short courses
• Concurrent technical sessions

Additional Events Included in the Conference

• Career Fair for students
• Student paper competition
• Young Professionals Reception
• Welcome Reception
• Awards Luncheon
• Gala Social Event

Conference Topics

• Port Planning & Operations
• Terminal Planning & Design
• Environmental Protection, Planning and Mitigation
• Navigation & Waterways
• Port Engineering Analysis
• Equipment & Systems
• Port Infrastructure
• Landside Connections
• Security
• Project Development
Exhibitor Benefits
Here’s what you gain as an exhibitor offering your specialized expertise and products to help coastal engineers produce projects for a sustainable future:

- One (1) Full Registration, which permits the registrant access to all conference sessions and functions
- One (1) Exhibit Only Registration, which permits the registrant access to Exhibit Hall functions only
- Up to two (2) Exhibit Hall Personnel Registrations at the discounted rate of $300 each if registered 30 days in advance of the conference or $400 each if purchased less than 30 days in advance of the conference, which permits the registrant access to Exhibit Hall functions only.
- 25 hours of open Exhibit Hall time with qualified buyers
- Exposure at all events in the Exhibit Hall:
  - Sunday Ice Breaker Welcome Reception
  - Monday Lunch
  - Wednesday Lunch
  - All Morning and Afternoon Breaks
- Recognition in the following (subject to print deadlines):
  - Program – 50 percent deposit paid by TBD
  - Final Program – full payment received by TBD
  - 25-word product description of your organization or products (due August 1, 2019)
- Conference Mobile Application
- Conference website will include name and hotlink dependent on full payment being received by deadline.
- A pre- and post-PORTS ’19 Conference attendee list, provided signed list agreement and full payment is received. To protect the privacy of conference registrants, the list contains only the names and mailing addresses of each registered attendee. Email addresses are not included per the request of ASCE members.

Exhibitor Provisions
10’x10’ Booth includes:
- Pipe and drape in show colors
- 6’ skirted table
- Two chairs
- (1) one trash can
- (1) one ID sign

Exhibit Fees
Before March 18, 2019
- Inline booth price – $2,495 for a 10’ x 10’ booth
- Corner booth price – $2,795 for a 10’ x 10’ booth

After March 18, 2019
- Inline booth price – $2,895 for a 10’ x 10’ booth
- Corner booth price – $3,195 for a 10’ x 10’ booth

Payment of Exhibit Space
Applications must be accompanied by 50 percent of the total space rental, made payable to ASCE/PORTS ’19 Exhibits, if mailed between July 24, 2018 and March 18, 2019. All space must be paid in full by May 9, 2019. After that date, all reserved booth space not paid in full will be released for resale. Contracts submitted after March 18, 2019, must be accompanied by payment in full. Set-up is prohibited until booth space is paid in full.

Cancellation Policy
Cancellation notification must be submitted in writing to ASCE Show Management. A refund of the total amount paid less a $100 processing fee per 10’x10’ reserved space will be made if cancellation is received before July 17, 2019. No refunds will be made for cancellations received on or after July 17, 2019.

Assignment of Exhibit Space
Space is assigned to companies in good standing and upon receipt of the full payment. Contracts will be dated and assigned in the order received. If your choice of space is not available, the closest space to your original selection will be assigned. No guarantees are made in respect to booth location. Exhibitors will be notified no later than (3) three months prior to the conference. Complete the contract enclosed with the prospectus or download the contract at www.portsconference.org and click on Exhibits.

Subletting
The exhibitor shall not reassign, sublease or share assigned exhibit space with any person, firm, or other entity and agrees not to exhibit, advertise, or offer for sale goods other than those manufactured or sold by him in the regular course of business, without notification to and approval of ASCE Show Management.

Exhibit Hall Floor Plan
The floor plan gives full details of exhibit layouts. The most up-to-date floor plan is posted on the Conference website.

Exhibitor Registration
Complimentary Registration
Included in your space rental fee are one (1) Full PORTS ’19 Conference Registration and one (1) Exhibit Only Registration which permits registrant access to Exhibit Hall functions only. An Exhibitor Registration Form will be sent as part of the Exhibitor Service Kit mailed three (3) months prior to the PORTS ’19 Conference. The Exhibitor Registration Form must be completed for the Full Registration Badge (if applicable) and returned to registrations@asce.org or via fax to 703-295-6144 no later than August 21, 2019. After August 21, 2019 exhibitor registration will take place onsite at the PORTS ’19 Conference and there will be a $50 onsite service fee to process.

Additional Booth Personnel Registration
Two Additional Booth Personnel Registrations may be purchased at the reduced rate of $300 each if registered 30 days in advance of the conference. All space must be paid in full by May 9, 2019. After that date, all reserved booth space not paid in full will be released for resale. Contracts submitted after March 18, 2019, must be accompanied by payment in full. Set-up is prohibited until booth space is paid in full.

Exhibit Services Company
(Subject to Change):
Alliance Exposition Services is the official contractor for ASCE/PORTS ’19 Conference. An Exhibitor Service Kit containing the forms necessary to ship your booth and to place orders for services will be emailed to you (3) three months before the conference.

Exposition Schedule
(Subject to Change) (from move-in to move-out, including Exhibit Hall networking opportunities)

**SUNDAY, September 15**
7:00 a.m. – 12:00 p.m.  Exhibitor Move-in  Exhibitor Move-in
12:00 – 5:30 p.m.  Exhibitor Hall Decorator Setup  Exhibitor Hall Decorator Setup
6:00 – 8:00 p.m.  Ice Breaker Welcome Reception  Ice Breaker Welcome Reception
12:00 – 1:30 p.m.  Exhibit Hall Luncheon  Exhibit Hall Luncheon
3:00 – 3:30 p.m.  Afternoon Networking  Afternoon Networking

**MONDAY, September 16**
7:30 a.m. – 3:30 p.m.  Exhibits Open  Exhibits Open
7:30 – 8:00 a.m.  Early Morning Continental Breakfast  Early Morning Continental Breakfast
10:00 – 10:30 a.m.  Mid-Morning Networking Break  Mid-Morning Networking Break
12:00 – 1:30 p.m.  Exhibit Hall Luncheon  Exhibit Hall Luncheon
3:00 – 3:30 p.m.  Afternoon Networking Break  Afternoon Networking Break

**TUESDAY, September 17**
7:30 a.m. – 12:30 p.m.  Exhibits Open  Exhibits Open
7:30 – 8:00 a.m.  Early Morning Continental Breakfast  Early Morning Continental Breakfast
10:00 – 10:30 a.m.  Mid-Morning Networking Break  Mid-Morning Networking Break
12:00 – 1:30 p.m.  Exhibits Closed for Lunch  Exhibits Closed for Lunch
1:30 – 3:30 p.m.  Afternoon Networking  Afternoon Networking Break
3:00 – 3:30 p.m.  Exhibitor Move-out  Exhibitor Move-out

**WEDNESDAY, September 18**
7:30 a.m. – 3:30 p.m.  Exhibits Open  Exhibits Open
7:30 – 8:00 a.m.  Early Morning Continental Breakfast  Early Morning Continental Breakfast
10:00 – 10:30 a.m.  Mid-Morning Networking Break  Mid-Morning Networking Break
12:00 – 1:30 p.m.  Exhibit Hall Luncheon  Exhibit Hall Luncheon
3:00 – 3:30 p.m.  Afternoon Networking Break  Afternoon Networking Break
3:30 – 6:00 p.m.  Exhibitor Move-out  Exhibitor Move-out

Reserve Your Space Now!
Contact Sean Scully at sscully@asce.org or 703-295-6154! Take advantage of this prime occasion to reach your target audience.
Hotel Information

Wyndham Grand
600 Commonwealth Pl, Pittsburgh, PA 15222
Hotel Rates: $170 single/double
All room rates are subject to applicable taxes, which are currently 14% per room per night, and are subject to change without notice.
Reservation Cut-off: August 20, 2019
Shipping information will be included in the Exhibitor Service Kit. Please do not ship directly to the hotel; unauthorized shipments may be refused.

Airport

Pittsburgh International Airport (PIT)
1000 Airport Blvd, Pittsburgh, PA 15231
Phone: (412) 472-3525
Distance to Hotel: Approximately 17 miles

Transportation to Conference

Driving Directions from Pittsburgh International Airport (PIT)
Head northeast on Airport Blvd. Keep left to stay on Airport Blvd. Keep left again to stay on Airport Blvd. Continue straight to stay on Airport Blvd. Use the left 2 lanes to keep left at the fork, follow signs for I-376 E/I-79 E/Pittsburgh/Pennsylvania Turnpike E and merge onto I-376 E. Merge onto I-376 E. Use the 2nd from the left lane to take the I-279 exit. Use the middle lane to continue on Exit 70A and follow signs for Liberty Ave/ Mellon Arena. Turn left onto Commonwealth Pl. The destination will be on the right.

Pricing

Hotel

Free Parking Facilities: $30 daily

Airport Shuttle

Fees: Adults: One Way $27, Roundtrip $52.
Reservations: (800) 258-3826 Ticket booths are located on the lower level in the baggage claim area.
www.supershuttle.com/Locations/PittsburghPIT

Taxi Cabs & Fees

Fee: Approximately $38 from the airport to the Wyndham Grand for one or two persons; $14 per passenger for three or more passengers. Pickup is on the lower level outside the baggage claim area.

Rental Car

There are eight rental agencies with offices on the lower level of the airport.

Past Exhibitors/Sponsors

Exhibitors

ABT, Inc. Polydrain - Trench Former
ACO Polymer Products, Inc.
Arcadis
Avanti International
Ballard Diving
Bellingham Marine Industries
BergerABAM
Bright Light Systems, Inc.
C&C Technologies, Inc.
Cable Arm, Inc.
Cavotec USA, Inc.
CH2M Hill
Coast & Harbor Engineering, Inc.
COWI North America, Inc.
Creative Pultrusions, Inc.
DAVTEC Marine Inc.
Del Tank and Filtration Systems
Denso
DHI Water & Environment
Dynatest Consulting Inc.
Environmental Systems Research Institute Inc. [Esri]
ESL Power Systems Inc.
Fugro Consultants, Inc.
Fyfe Co. LLC
Gantrex Inc.
Geotechnical Resources, Inc. [GRI]
Gerdau Zbar
Giken America Corporation
Golder Associates Inc.
Harbor Technologies
Hayward Baker Inc.
HDR
High Tide Exploration
JAFEC USA
L.B. Foster Company
Layne GEO
Marine Fenders
Marine Solutions, Inc.
Maritime International
MVFX Steel Corporation
Moffatt & Nichol
Musco Sports Lighting
Nicholson Construction Company
Orion Marine Group
PileMedic™ by QuakeWrap
PND Engineers, Inc.
Presto Geosystems
Reid Middleton, Inc.
Rotobec West
RPS
SF Marina Systems USA
Shannon & Wilson, Inc.
Simco Technologies Inc.
Simpson Gumpertz & Heger Inc.
Simpson Strong-Tie
Skyline Steel
SonTek – a Xylem Brand
SoundEarth Strategies
Synthetex, LLC
Taylor Engineering, Inc.
Tensar International Corporation
TerraSand Ltd.
Tetra Tech
Tourney Consulting Group
Trelleborg Marine Systems USA, Inc.
Vector Corrosion Technologies
Vega Industries Ltd.
Williamette Valley Company
William Parsons Engineering Corp
WorleyParsons Canada Services Ltd.
Zalda Technology Corporation

Sponsors

Arcadis
COWI North America Inc.
Collins Engineers, Inc.
Moffatt & Nichol
Whitman, Requardt & Associates LLP
BergerABAM
CDM-Smith
Kiewit Infrastructure West Co.
KPF
PSS
Parsons Brinckerhoff
WarleyParsons
AECOM
CH2M Hill
Fyfe
PND Engineers, Inc.
Port of Oakland
Port of Tacoma
Tetra Tech
Port of Long Beach
Port of Los Angeles

www.portsconference.org
**Sponsorship Opportunities**

### Platinum – $15,000

**Evening Gala & Social Event**
Attendees always appreciate getting a chance to relax and socialize. This event allows sponsors to help PORTS ’19 attendees to do just that. It is also an excellent networking opportunity for sponsors as all attendees are encouraged to participate.

**Ice Breaker Welcome Reception**
The kickoff event for PORTS ’19, the Ice Breaker Welcome Reception, gives sponsors the opportunity to network with their peers and generate future business contacts. One of the most heavily attended events, the Reception will ensure great exposure for your company.

### Gold – $10,000

**Exhibit Hall Luncheon**
This sponsorship allows your company to gain maximum exposure within a single event that is attended by the majority of conference attendees. An ideal sponsorship for an exhibiting company.

### Silver – $5,000

**Internet Café**
Connect with attendees by providing them with a resource to get their business done, or email their offices or families.

**Exhibit Hall Prize Giveaways (1)**
Generate special “buzz” in the Exhibit Hall by sponsoring a series of special items! The Exhibit Hall Giveaway Sponsor will randomly select a registrant to receive one giveaway at predetermined times in the Exhibit Hall. (Maximum of 8 possible giveaways for this sponsorship.)

**Continental Breakfasts**
Continental Breakfasts are always a good networking opportunity, as well as, a great way to gain exposure for your brand. Choose from:
- Monday, Early Morning Continental Breakfast
- Tuesday, Early Morning Continental Breakfast
- Wednesday, Early Morning Continental Breakfast

**Conference Lanyards with Sponsored Logos**
Have your company’s logo seen by everyone, by taking advantage of this sponsorship opportunity.

**Conference Hotel Key Cards with Sponsored Logos**
Put your Company’s brand into each attendee’s hands by sponsoring hotel key cards.

**Pre-Conference Short Courses**
Support one of the PORTS ’19 Conference Short Courses to spotlight your interest in a very focused segment of the industry.

### Bronze – $3,000

**Technical Tour Sponsorship**
Refreshment breaks are always good networking opportunities, as well as a great way to gain exposure for your brand. Choose from:
- Monday, Mid-Morning Networking Break
- Monday, Evening Networking Break
- Tuesday, Mid-Morning Networking Break
- Tuesday, Evening Networking Break
- Wednesday, Mid-Morning Networking Break

**Mobile Application Banner Ad**
(3 without video)
A PORTS ’19 mobile application will be available for smartphone users during this year’s conference. Sponsor a banner ad and gain maximum exposure to conference attendees.

### Copper – $1,500

**General Conference Sponsor**
Show your support for the Ports and Harbors industry and be recognized as a leader by becoming a general conference sponsor at this prestigious conference.

<table>
<thead>
<tr>
<th>Sponsor Recognition Benefits</th>
<th>Platinum ($15,000)</th>
<th>Gold ($10,000)</th>
<th>Silver ($5,000)</th>
<th>Bronze ($3,000)</th>
<th>Copper ($1,500)</th>
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<tbody>
<tr>
<td>Full PORTS ’19 Conference Registration</td>
<td>3</td>
<td>2</td>
<td>1</td>
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<tr>
<td>Tickets to Sponsored Event (if event is ticketed)</td>
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<td>2</td>
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<tr>
<td>One (1) Exhibit Space</td>
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<tr>
<td>One (1) Full Page Advertisement in Final Program</td>
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<tr>
<td>Company Brochure/Flyer Insert in PORTS ’19 Conference Registration Bag</td>
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<td>Pre &amp; Post-Conference Attendee Registration List</td>
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<tr>
<td>Hotlink between PORTS ’19 Conference Web site and Sponsor’s Homepage</td>
<td>x</td>
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<tr>
<td>Logo on PORTS ’19 Conference Web site</td>
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<tr>
<td>Name/Logo on the PORTS ’19 Conference Sponsor Signs</td>
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<td>Name</td>
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<tr>
<td>Name/Logo in Sponsorship List in the PORTS ’19 Conference Preliminary &amp; Final Programs</td>
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<td>Name</td>
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</tr>
<tr>
<td>Logo/Hotlink with Sponsors Homepage in Conference e-mail blasts</td>
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</tbody>
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### Commercial Showcase
PORTS ’19 is offering this year’s exhibitors and sponsors the exclusive opportunity of participating in a special Commercial Showcase. This Showcase will provide a venue outside the Exhibit Hall, for presenting new products and services to Conference participants from the Ports and Harbors industry. This opportunity is being offered at the rate of $495 per 30 minute time slot and will provide the following:
- Meeting Room – Set theater style with a lectern, head table for 2 people, and an LCD projector and screen.
- Dedicated time with Conference attendees.
- Schedule your Commercial Showcase by TBD to be included in the Final Conference Program.

To sponsor at the PORTS ’19 Conference, contact Sean Scully at sscully@asce.org or (703) 295-6154.
## Schedule at a Glance

*(Subject to Change)*

**Note:** **Bolded** events take place in the Exhibit Hall.

### Sunday, September 15
- **7:00 – 11:30 a.m.** Registration Open
- **8:00 a.m. – 5:00 p.m.** Short Courses
- **12:00 – 5:00 p.m.** Exhibitor Move-in
  - **4:30 – 5:30 p.m.** Student & Young Professionals Reception
- **5:30 – 7:30 p.m.** Exhibits Open
- **5:30 – 7:30 p.m.** Ice Breaker Welcome Reception

### Monday, September 16
- **6:30 – 12:30 p.m.** Registration Open
- **7:00 – 8:00 a.m.** Speaker Breakfast
- **7:30 – 8:00 a.m.** Continental Breakfast
- **7:30 a.m. – 3:30 p.m.** Exhibits Open
- **8:30 – 10:00 a.m.** Opening Plenary
- **10:00 – 10:30 a.m.** Morning Networking Break
- **10:30 a.m. – 12:00 p.m.** Concurrent Technical Sessions
- **12:00 – 1:30 p.m.** Exhibit Hall Luncheon
- **12:15 – 1:45 p.m.** Registration Closed for Lunch
- **1:30 – 3:00 p.m.** Concurrent Technical Sessions
- **1:45 – 4:00 p.m.** Registration Open
- **3:00 – 3:30 p.m.** Afternoon Networking Break
- **3:30 – 5:00 p.m.** Concurrent Technical Sessions

### Tuesday, September 17
- **7:00 a.m. – 12:15 p.m.** Registration Open
- **7:00 – 8:00 a.m.** Speaker Breakfast
- **8:00 – 8:30 a.m.** Continental Breakfast
- **8:30 a.m. – 12:00 p.m.** Exhibits Open
- **8:30 – 10:00 a.m.** Student Paper Competition
- **10:00 – 10:30 a.m.** Mid-Morning Networking Break
- **10:30 a.m. – 12:00 p.m.** Concurrent Technical Sessions
- **12:00 – 1:30 p.m.** Lunch on Your Own
- **12:15 – 1:45 p.m.** Registration Closed for Lunch
- **1:30 – 3:00 p.m.** Concurrent Technical Sessions
- **1:45 – 4:00 p.m.** Registration Open
- **3:00 – 3:30 p.m.** Afternoon Networking Break
- **3:30 – 5:00 p.m.** Concurrent Technical Sessions
- **6:00 – 10:00 p.m.** Gala Social Event offsite

### Wednesday, September 18
- **7:00 a.m. – 12:15 p.m.** Registration Open
- **7:00 – 8:00 a.m.** Speaker Breakfast
- **8:00 – 8:30 a.m.** Continental Breakfast
- **8:30 – 10:00 a.m.** Concurrent Technical Sessions
- **10:00 – 10:30 a.m.** Morning Networking Break
- **12:00 – 1:30 p.m.** Exhibit Hall Luncheon
- **12:15 – 1:45 p.m.** Registration Closed for Lunch
- **1:30 – 3:00 p.m.** Concurrent Technical Sessions
- **1:45 – 4:00 p.m.** Registration Open
- **3:00 – 3:30 p.m.** Afternoon Networking Break
- **3:30 – 5:00 p.m.** Concurrent Technical Sessions
- **2:00 – 5:00 p.m.** Exhibitor Move-out

## Important Dates

*(Subject to Change)*

### March
- **March 18, 2019**
  - 50 percent deposit due with completed Exhibit Space Application/Contract

### May
- **May 9, 2019**
  - Final payment due with completed Exhibit Space Application/Contract
  - Booths assignment confirmations sent to Exhibit Contacts
- **May 16, 2019**
  - Exhibitor Service Kit e-mailed

### August
- **August 1, 2019**
  - 25-word description due *(subject to contract execution & full payment)*
- **August 22, 2019**
  - Exhibitor/Sponsor registration due

### September
- **September 15, 2019**
  - Exhibitor Show Move-in
- **September 18, 2019**
  - Exhibitor Show Move-out
  - Dismantling of exhibits must not begin before hall closing at 3:30 p.m. on September 18.
  - Dismantling before this date and time is a violating of the exhibit contract and exhibitors will be subject to penalty.